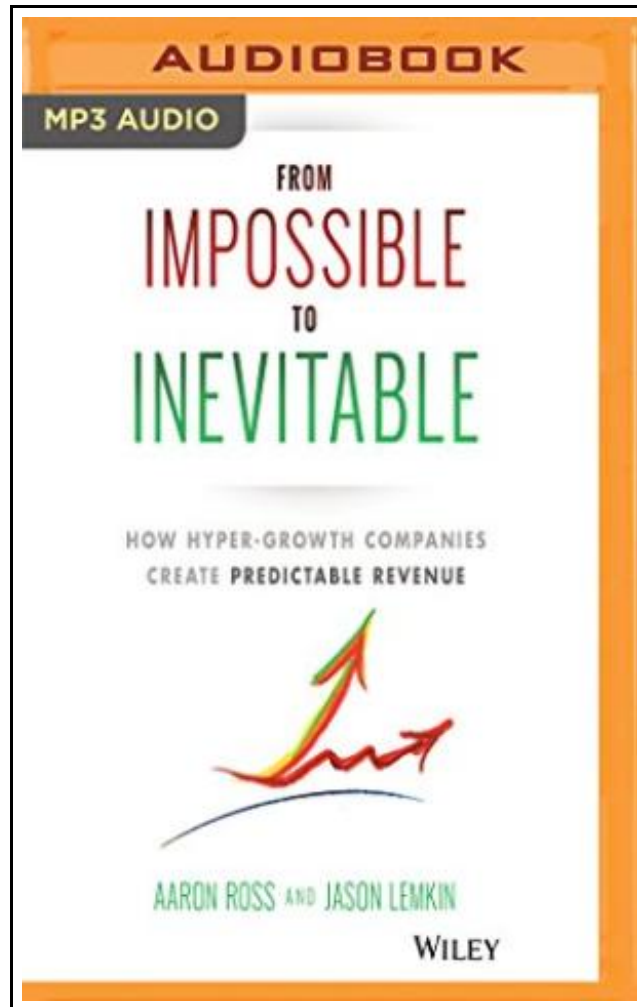


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(Dr. Kayden Gerlach)

FROM IMPOSSIBLE TO INEVITABLE: HOW HYPER-GROWTH COMPANIES CREATE PREDICTABLE REVENUE



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Audible Studios on Brilliance, 2017. CD-Audio. Condition: New. Unabridged. Language: English . Brand New. Impossible Goals, Inevitable Successes Why are you struggling to grow your business when everyone else seems to be crushing their goals? If you needed to triple revenue within the next three years, would you know exactly how to do it? Doubling the size of your business, tripling it, even growing 10 times larger isn't about magic. It's not about privileges, luck, or working harder. There's a template that the world's fastest growing companies follow to achieve and sustain much, much faster growth. From Impossible to Inevitable details the hyper-growth playbook of companies like the record-breaking Zenefits (which skyrocketed from \$1 million to \$100 million in two years); (the fastest growing multibillion-dollar software company); and EchoSign, aka Adobe Document Services (which catapulted from \$0 to \$144 million in seven years). Whether you have a \$1 billion or a \$100,000 business, you can use the same insights as these notable companies to learn what it really takes to break your own revenue records. For instance, one of the authors shows how he grew his income from \$67,000 to \$720,000 in four years while maintaining a 20 to 30 hour work week and welcoming a new child - nine times. This book shows you how to surpass plateaus and get off of the up-and-down revenue roller coaster by answering three questions about growing revenue by 10 times: Why aren't you growing faster? What does it take to get to hyper-growth? How do you sustain growth? This powerful, effective book provides a template for you to kick off your biggest growth spurt yet. This template includes the seven ingredients of hyper-growth: You're not ready to grow until you nail a niche. Overnight success is...



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